



EXCELSIOR

HOMES WEST, INC.

Since 1973

Your Modular & Manufactured Home Experts



excelsiorhomesinc.com | 320.587.4990

Your Home Partner

Minnesota Modular & Manufactured Home Experts Since 1973

For more than 45 years, Excelsior Homes of Hutchinson, Minnesota has been a family owned and operated business, specializing in helping people like you to find the perfect modular or manufactured home. Over the years, our company has grown and prospered as a Minnesota modular and manufactured home dealer, installer, and contractor as we support customers by offering quality homes, expert advice, extensive construction options, and the best service around.

Together with long-time partner, Schult Homes of Redwood Falls – Minnesota, and more recent partners, Highland Homes – Worthington, MN, and Stratford Homes of Stratford – Wisconsin we offer a variety of home styles and options. Our company has the resources to sell, deliver, and complete homes throughout the state of Minnesota and into surrounding states, including North Dakota and South Dakota.

“The entire Excelsior team was GREAT. Everyone was so friendly and helpful. Beau did a fantastic job helping us design our home – We love it! Excelsior Homes is the only place to buy a Modular or Manufactured home.”

— Rita Oaks of Duluth, MN

We have several models on display to tour!

Please visit our location in Hutchinson and tour our beautifully decorated model homes.



Meet the Excelsior Homes Family

Two generations working together to create your next home

Jeff & Sandra Munsell, Owners

Jeff & Sandra built their business by offering quality products, unmatched service, and building long-term, trusting relationships with their customers. They have passed a lot of their duties onto their son, Beau Munsell, and daughter & son in-law, Jessica & Jason Verhasselt, but you will still find them hanging around the office, decorating homes, and assisting where needed.



Beau Munsell, President

Beau's experience in the modular and manufactured home industry started in high school, working alongside the Excelsior Homes service crew. After graduating from college, he joined the family business. He has the knowledge and skills to help customers build their dream homes. Beau is committed to living in the products he sells; he currently lives in a three-piece Schult modular home.



Jason Verhasselt, Vice President

With over 10 years of in-field construction experience, Jason joined the family business in January 2005. His role includes Vice President, general contractor, and service manager. Jason's construction training and experience helped him learn the modular and manufactured home industry quickly. His family believes in what they sell, living in their Schult modular home for over 15 years.



Jessica Verhasselt, Office Manager

With a degree in Elementary Education, joining the family business was not exactly the life path Jessica envisioned for herself, but she is happy that life has led her back home. Proud of her parent's business, she was thrilled to join the team and follow in their footsteps. Her role includes office manager, bookkeeper, web and social media marketing, interior designer/ decorator, and more!



Schult Homes

Modular & Manufactured Homes

We are proud to offer one of the finest modular and manufactured brands in the pre-fabricated home industry – Schult Homes. Their first home was built in the factory in 1934 and has stood for high quality and affordability from the beginning. In 2004, Schult Homes of Redwood Falls became part of the Clayton Homes Family of Brands. The Schult Homes we sell are built locally in Redwood Falls, MN by America’s oldest home manufacturer.



Schult Homes Features:

- ▶ Hundreds of floor plans that can be customized to meet your needs
- ▶ Two section rambler style modular homes with options to add front and back pods to make it a three or four section home
- ▶ Single and double section manufactured homes
- ▶ Variety of interior and exterior options to choose from
- ▶ Amenities including: walk-in closets, efficient kitchens, luxury baths, deluxe utility rooms, and functional living spaces
- ▶ Modern style with custom features
- ▶ Excellent quality with unmatched service and warranty

Highland Homes

Modular & Manufactured Homes

Champion Homes has served as a leader in the manufactured housing industry. Highland Homes is just one of the Champion Homes brands we offer. They are located in Worthington, Minnesota, and one of the largest modular homebuilders in North America. For more than 20 years, they have earned a reputation as a premier builder of high-quality modular and manufactured homes with innovative ideas, superior construction, and a commitment to satisfied customers.



Stratford Homes

Custom Modular Homes

We are an independent Stratford Homes Builder. Stratford Homes are built in central Wisconsin. They've offered customizable system-built modular homes since 1973. Stratford Homes has unlimited home plans, including multi-level options, and options to choose from or customize any design to fit your needs. We oversee the entire process of designing your home, scheduling delivery and completing your home once it is placed on your foundation.



Modular vs Manufactured

The differences between modular and manufactured homes:

Modular Homes

Also known as prefabricated, prefab, or factory stick built homes.

Modular homes are constructed to the same state, local, or regional building codes as a site-built home.

Built specifically for a basement or crawl space for placement on personal property.

Built in a controlled environment where no moisture touches the structure until completed.

Many styles to choose from such as; rambler, multi-level, cape cods, lofts, 2 story homes.

Modular Home pricing includes home delivery, home installation onto foundation, main floor drywall, carpet, trim and siding completion. On-site construction such as excavation, foundation, plumbing & heating, septic, well, electrical, etc. are not included in the home price. Turn-key pricing may be available dependent on delivery location.

Usually less expensive per square footage than a site built home with the same longevity as its site-built counterpart, increasing in value over time.

Financing is obtained the same as new construction / site built homes, through a mortgage lender with the same interest rates.

We offer the following Modular Home Brands:



Manufactured Homes

Also known as singlewide, doublewide, sectionals or mobile homes.

Built according to state construction standards act of 1976, or Housing & Urban Development (HUD) code. Displays certification label on each section of home.

Installed on frost piers, engineered slabs, or basements. Can be installed on personal property or rented/leased property such as mobile home parks or communities.

Built in a controlled environment where no moisture touches the structure until completed.

Many sizes and styles to choose from such as; single section, double section or triple section, but can only be one level.

Self-contained home with a furnace, water heater, ducts & plumbing all on the main floor. New Manufactured Home pricing includes home delivery, pier foundation, installation, home interior & exterior completion, air conditioner, and skirting. On-site construction services such as permit/inspection fees, utility connections and excavation are not included.

Generally, less expensive than modular homes. Affordable housing option.

Financing is obtained through a personal property loan or land/home packages. Your personal bank may be able to help you or a lender specific to manufactured homes such as Triad Financial Services or 21st Mortgage Corporation.

We offer the following Manufactured Home Brands:





Create Your Home

Want a home unique to you and your family? Customize your modular or manufactured home with us.

If you choose to customize your modular or manufactured home, Excelsior Homes offers plenty of options to fit into your budget and vision. You imagine it, we help make it a reality with our custom plans and options. Choose from standard floor plans or bring in your own ideas. There are many standard options to choose from and various upgrades available. Select colors to match the look and feel you want. Every situation is different. Once we gather your vision, location, budget, home plan, then accurate pricing for your home can be determined.

Popular custom options include selecting the styles, colors, makes, models, and/or materials such as:

- ▶ Flooring
- ▶ Lighting Fixtures/Skylights
- ▶ Cabinets
- ▶ Appliances
- ▶ Heating/Alternative/Fireplaces
- ▶ Windows/Doors
- ▶ Roofing
- ▶ Siding
- ▶ Kitchen & Bathroom
- ▶ Porches & Decks
- ▶ Garages

Offering home buyers a turn-key experience.

Complete construction services are available to help with everything from excavation to electrical and everything in between. **Ask for pricing on your entire project today!**

Are you ready? Some things to consider before receiving a custom quote:

- ▶ Location – Where will you put your home? Do you own property or have a location in mind?
- ▶ Budget – What can you afford and what do you want to spend on your total project?
- ▶ Home Plan – Have you picked out your home design and options?



EXCELSIOR

HOMES WEST, INC.

Since 1973

Dealer License: #MD001218
Building Contractor: #BC005417
Installer: #MI009368

Location

1355 Highway 7 West
Hutchinson, MN 55350

Contact Us

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Phone: 320-587-4990 or 800-547-4990

Business Hours

Monday – Thursday 8:00-5:30
Friday 8:00 – 4:30
Saturday 9:00-2:00
After hours by appointment